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FOR IMMEDIATE RELEASE

## **MICHELE HUGHES OF THE CONNECTICUT CONVENTION CENTER HONORED WITH DIRECTOR OF SALES OF THE YEAR AT LEADERSHIP CONFERENCE**

*Convention Center Also Receives Core Value Award for Customer Service*

**Photo:** (L-R) Len Wolman, Chairman & CEO, Waterford Group; Michele Hughes, Director of Sales, Connecticut Convention Center; and Rob Winchester, President & COO, Waterford Hotel Group



**HARTFORD, CT (March 5, 2014)** --- [Michele Hughes, Director of Sales](#) for the [Connecticut Convention Center in Hartford, CT](#) was honored with the Director of Sales of the Year award during Waterford Hotel Group's recent Annual Leadership Conference and Awards Celebration, held at the Marriott Hartford Downtown in Hartford, CT. The Convention Center was also recognized during the conference with a Core Value award for customer service.

The 2-day conference, attended by Waterford Hotel Group representatives and 55 managers from properties in the company's portfolio, provided attendees the opportunity to share ideas, set goals, and foster the team spirit that are the hallmarks of Waterford's consistently high performing properties. Hughes and the Convention Center team were recognized during awards ceremonies held to recognize the company's top performers from 2013.

"Michele set the example for success in 2013 and has built a positive and driven culture and has proved herself as a leader," commented Rob Winchester, President and COO for Waterford Hotel Group. On the Convention Center's Core Value award, Winchester added, "The associates work hard each and every day to provide outstanding service and accommodations to our guests, so the Convention Center is most deserving of this recognition."

The Connecticut Convention Center is owned by the State of Connecticut and is overseen by the Capital City Economic Development Authority. The center is professionally managed by Waterford Venue Services, an affiliate of Waterford Hotel Group, a leader in the hospitality industry.

### **About the Connecticut Convention Center**

The Connecticut Convention Center in Hartford is the state's premier meeting venue and the largest full-service convention facility between New York and Boston. Overlooking the beautiful Connecticut River, it features 140,000 square feet of exhibition space, a 40,000-square-foot ballroom and 25,000 square feet of meeting space, as well as ample sheltered parking. The facility is served by more than 6,500 local area hotel rooms, including the 22-story Marriott Hartford Downtown, adjacent to the Convention Center. The venue is professionally managed for the State of Connecticut by Waterford Venue Services, an affiliate of Waterford Hotel Group. For more information, please visit [www.ctconventions.com](http://www.ctconventions.com).

### **About Waterford Hotel Group**

Waterford Hotel Group has experience operating virtually every type of hotel property, including select service properties, all-suite hotels, conference centers, and large full service and resort properties. The company's approach to hotel development and operations is hands-on, and features frequent site visits and constant communication with customers and partners. Additionally, Waterford Hotel Group offers centralized accounting, financial reporting, strategic marketing, human resources, and day-to-day operations management systems to increase market share and profitability at all properties. For more information, visit the company's website at [www.waterfordhotelgroup.com](http://www.waterfordhotelgroup.com).

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