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FOR IMMEDIATE RELEASE

Connecticut Convention Center Sales Associates Honored with Sales Champion Awards at Leadership Conference

Photo: Members of the 2013 Connecticut Convention Center sales team are honored as Sales Champions (Back row, L-R) Julia Miller, Director of Catering; Michael Mulcahy, National Sales Manager; Heather Vieira, National Sales Manager (Front row, L-R) Lisa Cicitto, Corporate Sales Manager; Anissa Ladd, Senior National Sales Manager; and Emily Borders, Catering Sales Manager



HARTFORD, CT (March 5, 2014) --- [Six sales managers](#) from the [Connecticut Convention Center in Hartford](#) were honored with Sales Champion awards during Waterford Hotel Group's recent Annual Leadership Conference and Awards Celebration, held at the Marriott Hartford Downtown. Julia Miller, Director of Catering; Anissa Ladd, Senior National Sales Manager; Heather Vieira, National Sales Manager; Lisa Cicitto, Corporate Sales Manager; Emily Borders, Catering Sales Manager; and Michael Mulcahy, National Sales Manager were all recognized during a celebratory luncheon at the conference as some of Waterford's top sales producers for 2013.

The 2-day conference, attended by Waterford Hotel Group representatives and 55 managers from properties in the company's portfolio, provided attendees the opportunity to share ideas, set goals, and foster the team spirit that are the hallmarks of Waterford's consistently high performing properties.

"The Connecticut Convention Center sales team is incredibly hard working, and it shows," commented Rob Winchester, President and COO of Waterford Hotel Group. "In 2013, the efforts of Julia, Heather, Lisa, Anissa, Emily and Michael contributed greatly to the success of the Convention Center and its positive impact on the city of Hartford."

The Connecticut Convention Center is owned by the State of Connecticut and is overseen by the Capital Region Development Authority. The center is professionally managed by Waterford Venue Services, an affiliate of Waterford Hotel Group, a leader in the hospitality industry.

About the Connecticut Convention Center

The Connecticut Convention Center in Hartford is the state's premier meeting venue and the largest full-service convention facility between New York and Boston. Overlooking the beautiful Connecticut River, it features 140,000 square feet of exhibition space, a 40,000-square-foot ballroom and 25,000 square feet of meeting space, as well as ample sheltered parking. The facility is served by more than 6,500 local area hotel rooms, including the 22-story Marriott Hartford Downtown, adjacent to the Convention Center. The venue is professionally managed for the State of Connecticut by Waterford Venue Services, an affiliate of Waterford Hotel Group. For more information, please visit www.ctconventions.com.

About Waterford Hotel Group

Waterford Hotel Group has experience operating virtually every type of hotel property, including select service properties, all-suite hotels, conference centers, and large full service and resort properties. The company's approach to hotel development and operations is hands-on, and features frequent site visits and constant communication with customers and partners. Additionally, Waterford Hotel Group offers centralized accounting, financial reporting, strategic marketing, human resources, and day-to-day operations management systems to increase market share and profitability at all properties. For more information, visit the company's website at www.waterfordhotelgroup.com.

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