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FOR IMMEDIATE RELEASE

WATERFORD HOTEL GROUP HONORS CONNECTICUT CONVENTION CENTER SALES ASSOCIATES WITH SALES CHAMPION AWARDS

Photo: (Back, L-R) Amanda Schoonmaker, Catering Sales Manager, Connecticut Convention Center; Anissa Ladd, National Sales Manager, Connecticut Convention Center; (Front, L-R) Heather Vieira, National Sales Manager, Connecticut Convention Center; and Julia Miller, Director of Catering, Connecticut Convention Center

HARTFORD, CT (February 8, 2013) --- Waterford Hotel Group awarded four sales managers from the Connecticut Convention Center in Hartford, CT with Sales Champion Awards at the company's recent Annual Leadership Conference and Awards Celebration. Anissa Ladd, National Sales Manager; Amanda Schoonmaker, Catering Sales Manager; Julia Miller, Director of Catering; and Heather Vieira, National Sales Manager all received their Sales Champion Awards at a celebratory luncheon during the conference, in recognition of their efforts as some of Waterford's top sales producers for 2012.



The 3-day conference, held at the Sheraton Hartford Hotel at Bradley Airport in Windsor Locks, was attended by more than 85 managers from Waterford Hotel Group and its managed portfolio. The conference provided attendees the opportunity to celebrate past successes while gaining new resources to excel in the coming year.

"Anissa, Amanda, Julia and Heather's sales expertise has contributed greatly to the overall success of the Connecticut Convention Center," commented Rob Winchester, President and COO of Waterford Hotel Group. "We thank them for their dedication to bringing business to Hartford, and for their commitment to sales excellence throughout 2012."

The Connecticut Convention Center is owned by the State of Connecticut and is overseen by the Capital Region Development Authority. The center is professionally managed by Waterford Venue Services, an affiliate of Waterford Hotel Group, a leader in the hospitality industry.

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About the Connecticut Convention Center

The Connecticut Convention Center in Hartford is the state's premier meeting venue and the largest full-service convention facility between New York and Boston. Overlooking the beautiful Connecticut River, it features 140,000 square feet of exhibition space, a 40,000-square-foot ballroom and 25,000 square feet of meeting space, as well as ample sheltered parking. The facility is served by more than 6,500 local area hotel rooms, including the 22-story Marriott Hartford Downtown, adjacent to the Convention Center. The venue is professionally managed for the State of Connecticut by Waterford Venue Services, an affiliate of Waterford Hotel Group. For more information, please visit www.ctconventions.com.

About Waterford Hotel Group

Waterford Hotel Group is one of the nation's leading hotel and convention center management companies. The company operates 32 properties in 9 states, representing nearly 4,000 total rooms and nearly 700,000 square feet of meeting and convention space. The collective expertise of the team and track record of success has earned Waterford distinction as an approved operator for the leading hotel brands. Whether the involvement begins at conception or during operation, Waterford Hotel Group strives for successful performance and profitability of each managed property, while maintaining the highest standards of quality, service, and cleanliness. For more information, visit www.waterfordhotelgroup.com.

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